

# POWER 12

Name: \_\_\_\_\_

Director: \_\_\_\_\_

Month: \_\_\_\_\_



60 Personal Faces


## Career Surveys & Guests

Week 1 Career Survey

Next Layer

_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____

Week 2 Career Survey

Next Layer

_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____

Week 3 Career Survey

Next Layer

_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____

Week 4 Career Survey

Next Layer

_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____
_____	Y	N	M	_____

Check which Power Level You completed at month end.

- ☐ **12 parties (or 60 faces) + 12 CSs + \$1200 WS (\$2400 retail)**  
**Weekly focus: 3+3+\$300 WS (sell \$600 retail/wk)**
- ☐ **8 parties (or 40 faces) + 8 CSs + \$800 WS (\$1600 retail)**  
**Weekly focus: 2+2+\$200 WS (sell \$400 retail/wk)**
- ☐ **6 parties (or 30 faces) + 6 CSs + \$600 WS (\$1200 retail)**  
**Weekly focus: 1-2+1-2+\$150 WS (sell \$300 retail/wk)**
- ☐ **4 parties (or 20 faces) + 4 CSs + \$400 WS (\$800 retail)**  
**Weekly focus: 1+1+\$100 WS (sell \$200 retail/wk)**

SUBMIT WEEKLY UPDATES TO YOUR SALES DIRECTOR & MONTH END TOTALS BY YOUR DIRECTOR'S DEADLINE

## track your full circle parties

party=hostess+2 (or more) guests    a full circle party= \$200 sales+2 future parties+2 career surveys

	Hostess	Party Sales	# of future parties booked	# of career surveys booked
1				
2				
3				
4	POWER 4			
5				
6	POWER 6			
7				
8	POWER 8			
9				
10				
11				
12	POWER 12			
13				
14				
15				
16				
17				
18				
19				
20	EPIC 20			

## Gold Medal

New **Personal** Team Members

1 \_\_\_\_\_

2 \_\_\_\_\_

3 \_\_\_\_\_

4 \_\_\_\_\_

5 \_\_\_\_\_

## Month To-Date

Keep adding weekly results for month end totals

\_\_\_\_\_ Total Qualified Parties

\_\_\_\_\_ Total Faces

\_\_\_\_\_ Total Retail Sales

\_\_\_\_\_ Total Wholesale Order

\_\_\_\_\_ Career Survey/Guests

\_\_\_\_\_ New Team Members

\_\_\_\_\_ Qtr. to-date whlse towards Star

# POWER 12

Record all faces, all reorders

	Name	Sales	Referrals	2nd Apt.	CS	✓ for reorder
1						
2						
3						
4						
5						
6						
7						
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58						
59						
60						

I am working for \_\_\_\_\_

I need \_\_\_\_\_ in profit

\$ \_\_\_\_\_ Retail Sales Goal

\$ \_\_\_\_\_ Sold week 1

\$ \_\_\_\_\_ Sold week 2

\$ \_\_\_\_\_ Sold week 3

\$ \_\_\_\_\_ Sold week 4

\$ \_\_\_\_\_ Month Sales Total

Or how many parties do I  
need to do?

Divide your Retail sales goal by  
\$200

How many facials do I need  
to do?

Divide your Retail sales goal by  
\$50 (average order)

To put profit in my pocket  
and reach my goals, how  
much in retail sales do I  
need to aim for?

Divide your profit goal by 0.40 to  
determine total retail sales needed  
for the month

